



1,100+

Voyages worldwide annually.... and growing



900+

Seafaring staff



300+

Clients from every major dry bulk commodity sector



240+

On shore staff



150+

Owned and chartered vessels



30+

Years in business



24+

Core trade routes



12

Offices

MUR is a leading logistics provider in the dry bulk shipping industry



# **ABOUT US**

We transport commodities such as steel, minerals, grains and fertilisers around the world on behalf of more than 300 clients via 24+ core trade routes.

As a leader in the dry bulk shipping sector, we offer a tailored service to meet our client's needs, whether in terms of freight, trade routes, vessel supply or ship management.

Our skilled and experienced team, our innovative shipping and logistical solutions, and high levels of integrity solve problems for our clients every day. We seek to develop long-term relationships, with many of our first clients still working with us today – almost 25 years after we began operations.

We invest in our people, our fleet and the communities in which we work and are committed to conducting business with the utmost regard to ethical practices and environmental sustainability.

"MUR has built a strong reputation by focusing on the long-term needs of clients, providing a tailored service and continuing to invest in every aspect of our business – from training to new vessels"

Robert Muirhead, CEO

# WHAT WE DO

# We transport dry bulk cargo across the world for our clients

MUR operates three highly complementary business lines: logistics, vessel-owning and ship management. In managing our fleet and identifying new market opportunities, we are always looking for new ways to provide value to our clients.



### **LOGISTICS**

Whether transporting within their own supply chain or on to their customers, we ensure that our clients' dry bulk cargo is delivered where they need it, when they need it.

Our freight services are developed in partnership with our clients, creating customised solutions to often complex and time-sensitive shipping needs. Our fleet of 150 vessels ensures that freight is shipped within the timeframes required by clients.

Our long-term growth is a testament to our ongoing ability to provide the flexible, dependable and pricecompetitive answers that modern business requires.

### **KEY FACTS**

150 +

vessels on the water



### SHIP MANAGEMENT

With many decades of technical experience and seafaring knowledge, MUR's ship-management division, Dockendale, provides full technical and crewmanagement services.

We have a pool of almost 1,900 active seafarers, of which 900 are on-board vessels at any one time.

### Technical management

Dockendale offers customised maintenance and repair for vessels and prides itself on the attention to detail it gives to each and every job. Clients benefit from our belief in transparency and open communication. We operate an 'open door' policy whereby clients visit to see first-hand how we care for their vessels.

### Crew management

When hiring crew, Dockendale emphasises technical knowledge, expertise, leadership and the ability to take the initiative. Our crew are highly adept in running and maintaining vessels over long voyages and dealing with any contingencies and emergencies, should they arise.

All crew members undergo training and evaluation to ensure full preparation and compliance with health and safety standards.



### **VESSEL OWNING**

Our long-term relationships with first-class shipbuilders, primarily in Japan, allow us to offer our clients increasing access to high-quality, modern, fuel-efficient vessels capable of delivering across a broad range of freight and trade routes.

We own a fleet of 37 vessels ranging from 27,000 to 66,000 dwt, and have 17 vessels on long term charter.

Our vessels include open hatch box-shaped geared bulk carriers, fully log-fitted, fully craned and most with grabs, further adding to the range of locations we can serve and the speed at which we can operate.

We take very seriously our responsibilities to the environment and to our people, and we report on what we are doing. We are committed to reducing the environmental impact of our activities and operating to the highest ethical standards. MUR vessels have many features that improve energy efficiency or lessen their environmental impact.

### **HANDYSIZE**



27,000-40,000 dwt

## SUPRA/ULTRAMAX



40,000-67,000 dwt

# **COMMODITIES**

MUR provides shipping services to every major commodity sector.

We put great effort into building long-term relationships with these clients, founded on open communication and expertise, and many of our first clients are still working with us today – almost 25 years after we began operations. We maintain a healthy order book well into the future, enabling us to continue to offer these clients the certainty they require.

We also work with clients to develop customised solutions for specific commodities.

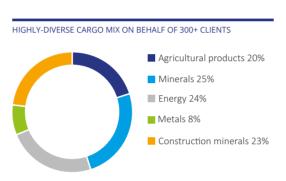
**KEY FACTS** 

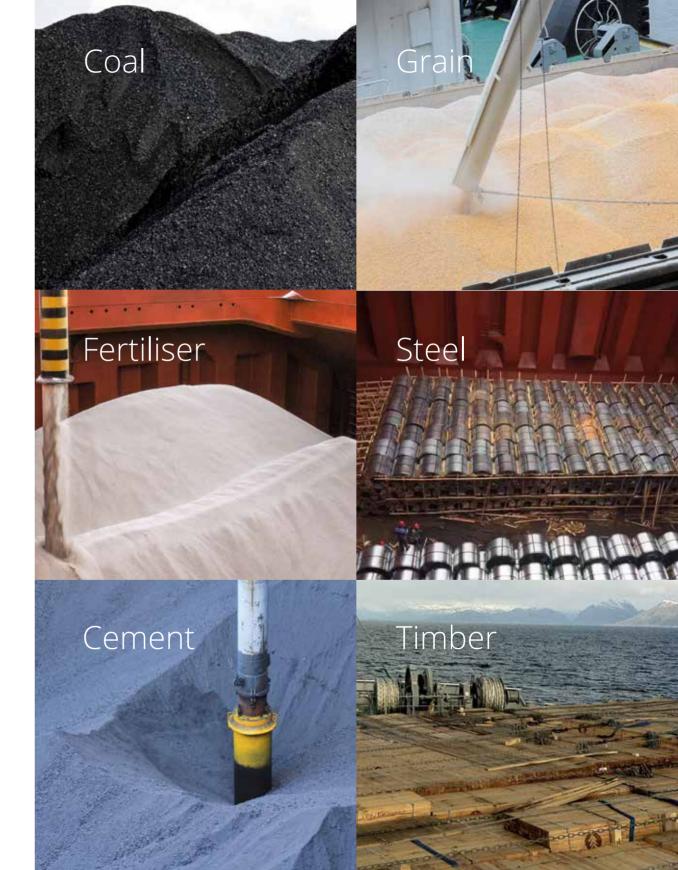
48m+

tonnes of cargo transported annually

"Our extensive fleet can carry a wide range of minor and major bulk cargoes from minerals, scrap and project cargoes to coal, steel and logs"

Karsten Ambak, COO





Our reach is global. MUR operates across 24+ trade routes, with the capacity to deliver across custom routes as clients require. Our broad range of vessels increases the number of ports we are able to use and gives us the flexibility to develop bespoke voyages.

Our operations team maintains a flexible approach to voyage management, which enables us to create cost-effective solutions for one-off or short-term contracts.

**KEY FACTS** 

1,100+ voyages worldwide annually

24+ trade routes

offices



# **OUR PEOPLE**

MUR has a highly experienced and tenured senior team. Between them, the five executive members of the team enjoy over 150 years of shipping industry experience.

**KEY FACTS** 

900+

seafaring staff

24

nationalities

240+

people working on shore

25+

languages spoken by our staff



# **OUR OFFICES**

Our 12 offices are spread across the world on important trade routes, enabling us to offer the very best in client service and responsiveness to fast changing market conditions.

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